# Strategic Usage in a Multi-Learner Setting

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# **INTRODUCTION • SETTING • RESULTS**

#### **ONLINE MARKETPLACE SETTING**

- Retailers (users) want listings (legitimate or scam) to be successful
- Platforms (services) don't want to host scams/spam (audience trust)

- Platforms want to learn to filter out scam listings
- Retailers want to adapt strategically

[FDA APPROVED] [EPA APPROVED] [GMO FREE] sweatpants [RELIABLE] M. Hardt, N. Megiddo, C. Papadimitriou, and M. Wootters. Strategic classification. In Proceedings of the 2016 ACM conference on innovations in theoretical computer science, pages 111–122, 2016.

#### MOTIVATION

Strategic Classification: single-service setting

- Studied what if retailers adapt through feature manipulation?
- Retailers make listings more believable to trick the platform

#### **MOTIVATION**

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M. Hardt, M. Jagadeesan, and C. Mendler-Dünner. Performative Power. Advances in Neural Information Processing Systems, 36, 2022.

Strategic Classification: single-service setting

*Performative Power*: service's ability to impact the market

- Feature manipulation can be costly!
- In a multi-service setting, retailers might change platforms instead

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Strategic Classification: single-service setting

*Performative Power*: service's ability to impact the market

Our work: multi-service setting

- Retailers only post on a platform if advantageous
- Platforms learn to filter based on their listings

#### **MAIN RESULTS (Informal)**

When services retrain naïvely:

• Retailers might avoid suppression by switching platforms endlessly

When services remember past timesteps:

- Services will learn to make accurate assessments
- Scam retailers will leave the market

## SETTING INTRODUCTION • SETTING • RESULTS

#### FORMALIZED SETTING

*n* users with *d* features  $x_i \in \mathscr{X}$  and a label  $y_i \in \{-1, 1\}$ 

*m* services with classifiers  $h_i: \mathscr{X} \to \{\pm 1, -1\}, h \in H$ 

- Example features: listing descriptions, reviews, number of listings
- Label: "scam" or "legitimate" retailer

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We assume realizability!

Users receive utility from positive classification  $u : \mathscr{X} \times H \to \mathbb{R}$ 

- Assume sign of *u* is shared with *h*
- Example: projected number of clicks on a listing, how strict their filter is

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- Users assign usage A to services that give them utility: This incurs cost!  $1/q (\sum_{j}^{m} A_{ij})^{q}$ Example: effort to join a platform

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Users allocate usage to maximize:

$$\sum_{j=1}^{m} A_{ij} u(x_i, h_j) - \frac{1}{q} \left(\sum_{j=1}^{m} A_{ij}\right)^q$$

Services observe user usages to learn about the user distribution

$$M^{t} = \frac{A^{t}}{1+p} + \frac{pM^{t-1}}{1+p}$$

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Services optimize over non-negative loss  $\ell: H \times \mathscr{X} \times \mathscr{Y} \to \mathbb{R}$ 

- Utility has a strict monotonic relationship with  $-y\ell(h, x, y)$
- There exists a v > 0 such that u(x, h) = 0 when  $\ell(h, x, y) = v$

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Services update to minimize the following formula:

$$\sum_{i=1}^{n} \frac{M_{ij}^{t}}{\sum_{k=1}^{n} M_{kj}^{t}} \ell(h_j, x_i, y_i)$$

#### **FULL INTERACTION DYNAMICS**

At timestep *t*:  $A^{t} \in \operatorname*{argmax}_{A \in \mathbb{R}^{n \times m}_{+}} \sum_{i=1}^{n} \left| \sum_{j=1}^{m} A_{ij} u(x_{i}, h_{j}^{t}) - \frac{1}{q} \left[ \sum_{i=1}^{m} A_{ij} \right]^{q} \right|$  $M^{t} = \frac{A^{t}}{1+p} + \frac{pM^{t-1}}{1+p}$  $H^{t+1} \in \underset{H \in \mathcal{H}^m}{\operatorname{argmin}} \sum_{i=1}^{m} \sum_{j=1}^{n} \frac{M_{ij}^{t}}{\sum_{k=1}^{n} M_{kj}^{t}} \ell(h_j, x_i, y_i)^{*}$ 

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\* (tiebreaking must be sticky!)

### RESULTS

#### **INTRODUCTION • SETTING • RESULTS**

#### **ZERO-LOSS STATE**

**Definition 2.** A state (*H*,*A*) is zero-loss if all services *j* satisfy:

1. 
$$A_{ij}\ell(h_j, x_i, y_i) = 0$$
 for all  $i \in \{1, ..., n\}$   
2.  $u(x_i, h_j) \le 0$  for all  $i$  with  $y_i = -1$ .

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All negative users receive zero utility and will not use any service

#### **IMPOSSIBILITY RESULT**



Without memory, negative users (orange and red) switch between services endlessly!



#### **CONVERGENCE RESULT**

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2.  $u(x_i, h_j) \le 0$  for all  $i$  with  $y_i = -1$ .

**Theorem 5.** Given nonzero memory p > 0, there is a finite time  $t \in \mathbb{N}$  after which for all  $\tau > t$ ,  $(H^{\tau}, A^{\tau})$  is zero-loss.

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- **Proposition 3:** once reached, future timesteps will be zero-loss states
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- Lemma 4: no services observing new users implies a zero-loss state
  - Proof concept: services already do well on users they saw
- **Theorem 5:** zero-loss state occurs in finite time
  - Proof concept: there are only *nm* new users that can be introduced to services

#### **BANKNOTE FORGERY EXPERIMENT**

Depositors (users) want to deposit banknotes

• Some depositors are forgers!

Banks (services) don't want to accept forgeries

• Want to learn classifiers to vet banknotes

Positives: legal banknotes

Negatives: forgeries

#### **BANKNOTE FORGERY EXPERIMENT**



#### **FUTURE DIRECTIONS**

Generalizations:

- Sampled population
- Non-realizable user distribution
- Users react to noisy classifiers

New settings:

- Explicit competition between services
- Long-term strategic planning of users